

Business Need

The US and APAC based business partners were looking for a set of ABAP developers ranging with the skills in core ABAP, OOABAP, Smart forms, ALE/IDOC with hands-on expertise in MM/MM, PP, SD and FI. The partner had main challenges like

- All ABAP skills with single organization
- All SAP functional exposure with same ABAP team under one roof
- Single delivery approach
- Meet High Quality standards laid by the customers
- Compete the US market with competitive rates and uncompromised Quality Standards

Keon’s Solution and Approach

- Keon proposed the approach of ABAP factory model
- Multiple ABAP / Functional skills amalgamated to meet diversified customer requirements

- Single Point of Contact for the partners to minimize communication threads
- Approval process for estimation, design and developments
- Clear definition of acceptance criteria

Customer Benefits

- No skill hunting for any kind of development
- Integrating multiple competency areas under one roof
- No efforts on resource management
- No risk on resource iteration
- Efficient and faster model to support multiple applications
- Cost effective resourcing due to factory approach
- Single communication thread for all developments

