



Corporate Brochure © 2011



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KEON Introduction

Keon Solutions is an ERP Consultancy company specializing in providing end-to-end solutions, qualified personnel and onsite/offshore services at cost-effective rates and on time. Keon Solutions was started in 2009 by a team of 2 entrepreneurs who had already scripted successful careers in Manufacturing, MNCs and I.T. giants. The promoters have extensive experience of multi-diversified SAP implementations and extensive hands-on experience in managing turnkey projects with teams of more than 200 members. Our strength lies in SAP, SAP Integration, Business Process Integration and mobility solutions.

KEON Industry Focus

Our in-depth knowledge of the industry processes enables us to reap the full benefits for clients through SAP Industry Solutions for Automotive, Industrial Equipment, Engineering & Construction, Natural Resources, Consumer Products, Pharma and Chemicals.



SAP Solutions



KEON Expertise

Keon is your one stop shop for SAP solutions. With our rich experience of 12 E2E implementation, 8 ALM projects and 4 migration/upgrade delivery at enterprises across the globe, we are continuously adding more feathers in our cap day by day. Our thought leadership and qualified SAP solution architects are bringing a best combination of knowledge and expertise resulting 100% success rate. Keon has expertise in CORE SAP modules and the most niche areas of SAP viz. SRM, HCM, SCM, Netweaver XI/ PI, EP, MDM, BI/BO, PCM etc. We provide following services under SAP Services:

- Application Lifecycle Management
- Business Process Re-engineering
- Consulting
- Implementation
- Roll-out & Upgrades
- Mobile Interfacing
- Support & Maintenance

“ “ Our mission is: Customer Delight, Healthy Working Environment and build innovative solutions. We are among the India's top growing IT Services Company and our growth has been powered by our consultative approach, our deep understanding of business and technology, our passion for innovation - and above all, our integrity.

Pankaj Ragalwar, CEO
Keon Solutions

KEON SAP Offerings

Consulting:

- Business Process Study
- Strategy Consulting
- Business Process Modeling
- Program & Project Management
- Business Process Re-engineering
- Designing Blue prints
- Master Data Management
- Approach & Road Map
- Process Discovery
- Process Definition
- Process Piloting
- Process Deployment
- Alignment of IT and business
- Governance, Risk & Compliance
- Support & Maintenance

Application Maintenance & Support:

Happy customer list because of our unique cost-effective & efficient support model. We offer near-shore & incident based support which

- Help desk support – unique Incident based support 24/7/365 access to a live help desk agent through voice, web, and email channels via the help desk tool for issue reporting.
- System Audit
- Support and Version migration services for SAP A1, mySAP Business Suite & SAP Netweaver
- Blended support model of Nearshore, offshore & onsite.
- Technical & Functional Production Support
- Remote SAP Basis Support for any location across the globe

Implementation:

- Establishing clear business requirements
- End-to-End Implementation of SAP A1, mySAP Business Suite & SAP Netweaver
- Pre & Post-Implementation Review
- Selecting the right infrastructure to meet the requirements of the implemented system
- Establishing a transparent governance model with the Implementation partner

SAP Upgrade:

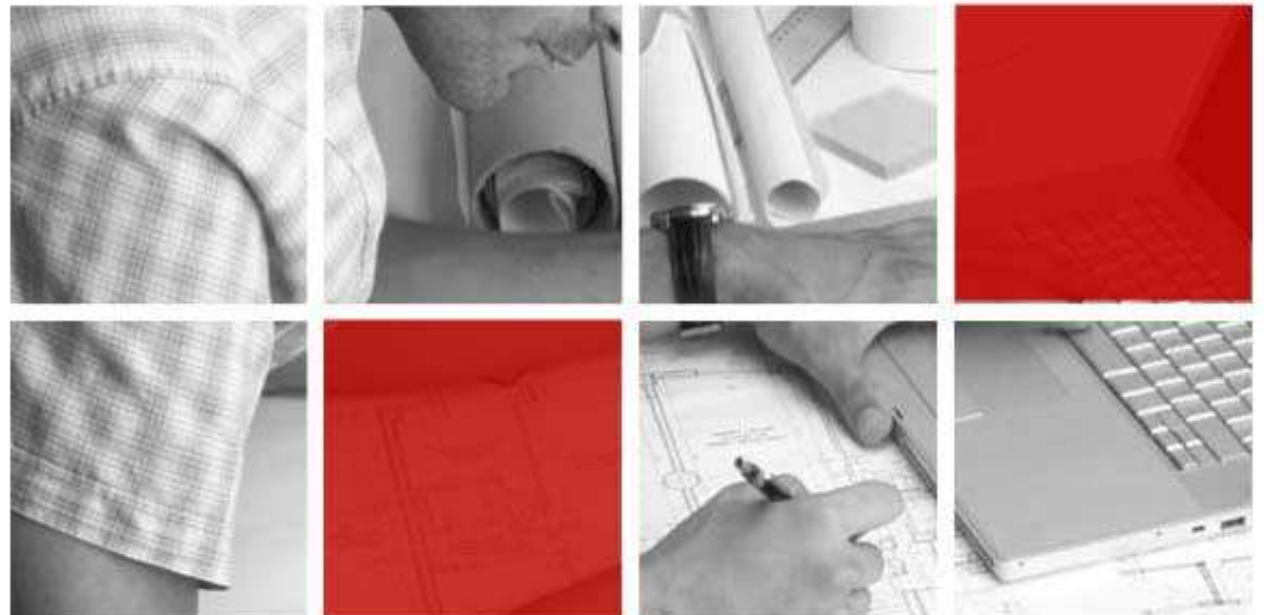
- Upgrading existing SAP version to the latest one while ensuring that the upgrading instance of SAP doesn't negatively impact the existing environment or disrupt business operations.
- End-to-End testing of the upgraded system.

Application Migration

- Application migration while roll-out of enterprises running on SAP.
- Data Migration: Schema translation, data migration, data cleansing.
- Technology Migration: Language migration, OS migration, database migration, user interface migration
- Application Porting: Port an application to a new operating system or database.
- New dimensional products integration through Netweaver.

Mobile Interfacing:

Mobilizing the info of your business: Porting the SAP modules right on to your palms in hand-held devices like BlackBerry, iPhone, iPhone, Android, Symbian etc.



KEON SAP Solutions

SAP Business Suite:

mySAP Business Suite comprises of the extended, enhanced and technically very advanced components. Each component covers the areas which need to talk to other systems/functions more aggressively and robustly. All the components are very efficiently integrated with other sub-modules. Following are the key components of mySAP Business Suite:

- mySAP Enterprise Resource Planning (ERP)
- mySAP Supplier Relationship Management (SRM)
- mySAP Human Capital Management(HCM)
- mySAP Enterprise Resource Planning (ERP)
- SAP Netweaver(XI/PI, EP, MDM)

SAP Netweaver & Mobility:

SAP Netweaver is a web-based, open integration and application platform that serves as the foundation for service-oriented architecture (SOA) and allows the integration and alignment of people, information, and business processes across business and technology boundaries. Our Netweaver services include the following offerings & expertise:

- Netweaver Enterprise Portal
- SAP solution Manager
- Netweaver Process Integration
- Netweaver Master Data Management
- Sybase Unwired Platform
- Afaria
- Netweaver Gateway

KEON Key Differentiator

A unique combination of technical expertise in engagement model. We are one of the first SRM solution specialists of India. We have 100% proven record of successful solution implementation. Our key differentiator is our engagement model for SAP support services. We do not charge any fixed fee for support, instead we offer you pay as you go model where payment is purely incident based. We follow ITIL standard for SLA management and solving the incident. Our resources are certified professionals and Keon is one of the official SAP Partners in India.



KEON Key Engagements

- SAP HCM ALM Services for a Auto Major
- SAP Roll Out for a Auto Major
- SAP ALM Services for a Sound Systems manufacturer based out of Belgium
- End to End SAP Implementation for EPC company based out of India
- SAP India Localization for BT Major based out of USA
- SAP ALM Services for a Auto Component Manufacturer
- Legacy to SAP Migration for Electrical equipment manufacturer
- Legacy BI integration with SAP PM for a Nuclear Energy major
- Assistance in development of SAP Backup & Restore Tool to an IT Giant
- Strategic Alliances with other IT Services and Product companies
- Allied with Sybase for SAP Mobility Product iAnywhere
- Allied with INfOR
- Allied with Magic Software

KEON Key Alliances

- SAP EBM Channel Partner
- Strategic Partner with Sybase for Mobility Solutions (SUP)
- Strategic alliance with Avnet for infrastructure services
- Strategic Partner with Magic Software for the middleware solution iBOLT
- Member of IGCC
- Alliance with ITS Cybertech for Infra Services

Service Models

Staff Augmentation
Project Outsourcing
Build-Own-Transfer
Managed Services

Engagement Models

Time and Material
Fixed Cost/Time
Ticket Based

Delivery Models

Offshore Delivery
Onsite Delivery
Onsite-Offshore Delivery
Offsite Delivery
Shared Services